



Modern SaaS Finance Summit

# Build a Financial Forecast: Apply Best Practices to Your Business

*Workshop*

*1:30 PM – 2:30*

sage Intacct



Paul Kirincich  
Operating Partner  
Khosla Ventures



Mike Whitmire  
Co-founder and CEO  
FloQast



Igor Beckerman  
CFO  
Gainsight



Jerry Raphael  
VP of Finance  
Stack Overflow

# Different domains:

Mike – CEO, built his own model from \$0-\$5M

Jerry – Accounting background, Head of Finance, \$70M

Paul – Public reporting at Netflix, interim CFO at Khosla Ventures' early stage investments

Igor – Large scale ramping and complexity with Marketo and Gainsight

# 4 Key Questions

